



TADANO GLOBAL NEWS

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Operators are full of praise for Tadano's boom trucks



Tadano America Corporation's boom trucks have already established themselves at the head of the field just four years after Tadano entered the market, according to US crane operators.

"The new Tadano TM-1882 is the very best crane I've ever operated," says Mr Todd Jewell, crane operator with Dolan's Lumber in California. He is one of several operators who have volunteered testimonials for Tadano boom trucks.

Another is Mr Tom Bennett, crane operator with American Truss & Mfg. in Oregon. He says that the TM-1882 is "the best truck-mounted crane you can buy".

The 18 ton class TM-1882 and 10 ton class TM-1052 were launched in 2004. The launch of the 20 ton class TM-20110 followed in 2006.

A "Low Profile" rear-mounted TM-1882 was introduced in October 2007 at the International Construction Utility Exposition (ICUEE) in Louisville, Kentucky. Also displayed was a TM-1052 mounted on the chassis of a Ford F750, which does not require a commercial

driver's license (CDL). Both units have been equipped with man baskets and wireless radio remote control systems.

The TM-1882 Low Profile has been introduced to meet the needs of contractors working in cities where overhead clearances under bridges and overpasses are often too low to bring cranes directly to the job sites. With an overall height of only 12 ft 5 inches (less than 3.8 metres), this boom truck can go to many places, saving the contractor miles, time and money. The two-person steel basket makes this unit an aerial work platform with work heights of 92 ft (28 metres). The short wheelbase of only 220 inches also makes the unit a very manoeuvrable unit for inner city work.

Tadano America Corp.'s boom trucks were initially designed with the needs of the roof truss industry in mind. Their success in this sector, however, has led to them being increasingly used in more general applications.

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The TM-1882 seen, left, working in a city; top, attracting attention at the ICUEE show; and above, at the BCM conference in Columbus, Ohio. Below: Operator Todd Jewell of Dolan's Lumber.





Boom trucks

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The TM-1052 mounted on a "Non-CDL" chassis allows the contractor the freedom to put on the truck an operator who only has a regular driver's license. The one-person steel basket and remote controls make the unit a versatile, one-person machine for electrical contractors involved in parking lot lighting erection and maintenance functions, for example.

Mr Jim McPherson, President of California-based McPherson Crane & Rigging, Inc., says: "Although the Tadano TM-1882 was designed primarily for the truss industry, we utilize this crane on a daily basis in our operated/maintained crane rental fleet. The out-and-down outrigger design enables our operators to set up the crane in tight spots where access can be challenging. The six-section boom allows us additional overhang when hauling equipment on our flatbed and step deck semi-trailers and makes it easier to drive with minimal front overhang. I feel the best feature is the smooth and precise controls while multi-functioning."

Operators agree about the smooth controls. Mr Jewell says: "All functions are extremely smooth and responsive. Fast set up and level ability of the crane is very conducive to a faster turn around, which is critical in this business. The swing system and brake hold the load even. The height and ground clearance of the rear stabilizers allow me to get places I couldn't get before."

American Truss & Mfg. crane operator Mr James Keith agrees. "The Tadano TM-1882 is a very solid piece of equipment. With powerful and sturdy outriggers combined with smooth control response, it allows you complete control of your load and creates a comfortable and safe work environment," he says.

Peace-keeping

Tadano has delivered an order to the Bangladeshi army for seven units of the GR-120NL, the compact and powerful 12-tonne capacity rough terrain.

The army sent two inspectors to Tadano's Shido plant last August for a comprehensive pre-delivery inspection [below].

Two of the cranes have been painted in army green and will be used by the Bangladeshi army, while five are in the white livery of the United Nations and will join UN peace-keeping forces. The Bangladeshi army is a core member of the UN forces, active worldwide in helping to protect and maintain world peace.



New liaison office in Pusan

Tadano Korea has set up a new liaison office in Pusan to further strengthen sales & servicing in the south of the country.

Pusan, on the southeast coast, is the largest port in Korea and with a population of about 3.6 million is also its second largest city after Seoul. The surrounding region accounts for 50% of the total crane demand in Korea.

The Pusan liaison office will also help with the logistics of customs clearance at the port and onward transportation for cranes arriving from Japan. The address is: RM 701, President Officetel, Choryang-dong Dong-Gu, Pusan, Phone: +82 51 463 0295, Fax: +82 51 463 0296.

BQ Tadano opens its doors to conference attendees

The 6th China-Japan-Korea Asia Crane Safety Symposium, was held in Beijing, China on 18-19 October during the BICES construction equipment exhibition. Among the panel of international speakers was Mr Shinji Noguchi from Tadano's R&D department, who explained the Lift Adjuster load stabilisation system.

On the day after the conference, attendees had the opportunity to visit BQ Tadano's new factory on the outskirts of Beijing and receive a guided tour from the factory managers. After the tour, the party posed for a group photograph [shown right]. BQ Tadano is a joint venture between Tadano Ltd and Beijing Crane Works. The new factory, which makes truck cranes, was opened in 2006.



United Tractors out in force at Mining Indonesia

One of the first sites to greet visitors at the Mining Indonesia 2007 trade fair was a Tadano GR-300EX with its boom fully extended in the air. The rough terrain crane was just one of the machines on the stand of Tadano distributor PT United Tractors Tbk.

The event, held at the Jakarta International Expo in Kemayoran, Jakarta from 31 October to 3 November, is the biggest exhibition of mining equipment in Southeast Asia.

As a major distributor of heavy equipment in Indonesia, United Tractors (UT) displayed a complete range of heavy equipment. As well as the Tadano GR-300EX, already sold to PT Petrolog, a major oil contractor in Indonesia, UT showed two Scania trucks, two Nissan Diesel trucks and two large Komatsu excavators.

UT adopted the theme of "Solutions Driven Company" to show its commitment to the public in the fast-growing mining business.

"Our focus in this event was to give a chance to our customers to discuss their problems in the mining production process, such as product support, including repair and maintenance costs, tire costs, fuel costs, as well as the intangibles such as operator skill, and many others," said Mr Yulianto Pramono, the Mining General Manager of UT. The attractive booth



The Tadano GR-300EX rough terrain crane on the stand of United Tractors at the Mining Indonesia exhibition.

was designed to create an appealing and welcoming environment.

"We wanted everybody to feel welcome and comfortable with us," Mr Pramono added. "Every day during the exhibition we had experts from UT available to help our guests, whatever the issue they wanted to discuss."

At least twice a day UT held equipment demonstrations. The Tadano crane was demonstrated lifting a vibratory roller.

Alongside the Mining exhibition were several related trade fairs, including Oil & Gas Technology, Electric/Power and Building & Construction. The Mining Exhibition was the largest segment, however, filling an entire hall as well as the whole outdoor area.

The United Tractors/ Tadano team at the show.



Thirty years in Brazil



Tadano cranes have a worldwide reputation for quality and reliability. The Tadano TS-180 truck-mounted crane picture above was sold to a customer in Brazil in the mid 1970s and is still running well. Over the years it has had several owners before being bought by the ethanol-related company Ferezin a few years ago. It has been remounted on a new carrier, maintained very well, and is still doing very good job, working alongside a new ATF 110G-5 and GT-550EX in Ferezin's fleet.

Seven technicians and field service engineers of Australian distributor James Equipment were put through a two-week training course in November on the new Tadano ATF G-series. The course, held at the company's head office in Brisbane, was led by Mr Klaus Kintzel of Tadano Faun and Mr Hidetoshi Ozawa from Tadano.



Distributor focus

Our partners around the globe

Enka: Turkey

The Enka group was started in 1957 as a small construction company by two partners, Mr Sarik Tara and Mr Sadi Gulcelik. Today, after 50 years in business, Enka has grown into a multi-national, multi-billion dollar corporation with 27,000 employees around the world. It has interests in property, energy and retailing, as well as construction.



Mr Orhan Onel:
logistics and
procurement
director

Enka Pazarlama was established in 1972 as an equipment trading division, initially exporting Turkish goods. In the 1980s it began importing and distributing heavy machinery and has represented Tadano since 1981.

Other construction equipment manufacturers it represents include Hitachi Sumitomo (crawler cranes), Hitachi (excavators), Kawasaki (wheel loaders), Mitsubishi (graders), Hartl (mobile crushing plants) and Fuchs (material handling excavators).

Enka Pazarlama has its headquarters in Istanbul, branch offices in Ankara, Izmir and Adana and additional sales offices in Diyarbakir and Trabzon. It has 310 employees across the division.

Mr Orhan Onel, logistics and procurement director of Enka Pazarlama, says that the company's network in Turkey "ensures perfect back-up and after-sales support for the end users".

He says that demand for cranes and other construction machinery in Turkey has been growing continuously since 2002, with a lot of major infrastructure and house-building projects. Turkish contractors are also buying equipment for projects in neighbouring countries. The company is expecting to deliver twice as many cranes in 2008 as it did in 2007, Mr Onel says.

Fairs & Events

Where to meet Tadano around the world



- ◆ **ConExpo/Con-Agg USA**
11-15 March 2008 Las Vegas, USA
www.conexpoconagg.com
- ◆ **Specialized Carriers & Rigging Association Annual Conference**
15-19 April Bonita Springs, Florida, USA
www.scranet.org
- ◆ **SMOPYC**
22-26 April Zaragoza, Spain
www.smopyc.com
- ◆ **Ankomak**
25-29 April Istanbul, Turkey
www.ankomak.com
- ◆ **Global Petroleum Show**
10-12 June Calgary, Canada
www.petroleumshow.com
- ◆ **CTT** **17-21 June** Moscow, Russia
www.mediaglobe.ru
- ◆ **Building Components Manufacturers Conference (BCMC)**
1-3 October Denver, Colorado, USA
www.bcmcsow.com

Enka Pazarlama's
branch office in Adana



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