

Pursuing Further Excellence for the World and the Future

(as of December 31, 2022)

Change in Society

- Social demand for global environment conservation such as climate change and biodiversity
- Acceleration of Digital Transformation and Green Transformation
- Transitioning to life with COVID-19
- Situation in Russia and Ukraine
- Increasing natural disasters
- Diversity and Inclusion
- Growing awareness in Compliance
- Stakeholders' requests

INPUT

Human Capital

- Culture that allows for continued learning and growth
- No. of employees (consolidated): 4,651

Manufacturing Capital

- Production network in Japan, Germany and the US
- Advanced manufacturing technologies (including processing of high-tensile-strength steel plates and welding)
- Capital investment: 7,361 million yen

Social Capital

- Worldwide network: over 100 sites (including group companies and distributors)
- Relationships of trust with customers based on quality and service capability
- Relationships of trust with business partners

Financial Capital

- Net assets: 167,767 million yen
- Interest-bearing debt: 98,335 million yen

Intellectual Capital

- Over 60 years of experience in the lifting equipment industry
- Core technologies such as structural technologies, carrier technologies, and motion control technologies
- R&D expenses: 7,397 million yen

Natural Capital

- Energy consumption: 7,765 kiloliters (crude oil equivalent)



OUTPUT

Mobile Cranes



- Rough Terrain Cranes
- All Terrain Cranes
- Truck Cranes
- Telescopic Boom Crawler Cranes
- Lattice Boom Crawler Cranes

Net sales: 192,932 million yen (Operating income: 7,191 million yen)

R&I rating: A-

Outside Japan sales ratio: 67.2%

Launch of new products: three models

CO₂ emissions: 22,403 t-CO₂ (Scope 1 and 2 only)

Announcement of the plan to commercialize the world's first electric rough terrain crane

Promotion of AI R&D

Sustainable initiatives (forestation activities, beach clean-up activities, etc.)

Showcasing at bauma 2022 and CONEXPO 2023

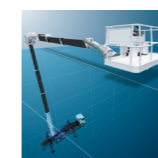
Successful relationships with stakeholders

Truck Loader Cranes



- Truck Loader Cranes

Aerial Work Platforms



- Hyper Deck
- Super Deck
- Skyboy
- Bridge Checkers

Other Special-Purpose Products

- Customer Support (CS)
- Before-sales Services (Maintenance)
- After-sales Services (Repairs and Parts Supply)

Used Equipment

Corporate Governance

"Further Excellence"

Related SDGs

Being a Robust Company

Prepares for and handles various changes and risks correctly

Being a Company that Continues to Evolve

Provides safer and more efficient products by promoting technological innovation

Being a Company that Benefits Society and Customers

Provides products and services responding to customer needs

Being a Company that Earns the Esteem of the Greater World

Promotes Compliance and Governance

Being a Company that Earns the Pride of its Employees

Makes the most of human resources and prepares an employee-friendly and rewarding work environment



Tadano's DNA

- We want to make something that will contribute to the world.
- We want to be a company that can contribute to the advancement of society.

Philosophy and Values

- Business Objective: Implementing the Corporate Philosophy (Creation, Contribution, Cooperation)
- Core Values: C+SQE (SQE based on C) (Compliance, Safety, Quality, and Efficiency)

* FY 2022 is an irregular accounting period as the company changed its fiscal year end. The company and its consolidated group companies whose accounting periods previously ended in March are consolidated for nine months (April 1, 2022 to December 31, 2022), and consolidated group companies whose accounting periods end in December are consolidated for 12 months (January 1, 2022 to December 31, 2022).